# PAULINE ROCHAS

SIGNATURE SCENT



PERFUME IS MORE THAN A SIMPLE DAB ON THE WRIST OR A QUICK SPRAY. SCENT IS KNOWN TO ADORN, TO BE FUNCTIONAL AND HEALING. IT HAS THE POWER TO EVOKE MEMORIES AND MEMORIES ARE EVERYTHING.

SIMILARLY, PAULINE ROCHAS' ATTITUDE TO SCENT IS ALL ENCOMPASSING. SHE HAS WORKED ON MANY BESPOKE PROJECTS. FROM SPAS TO LEADING HOTELS OF THE WORLD, PAULINE CREATES AN AMBIANCE THAT PAY HOMAGE TO THE SPACE.

BE IT THROUGH A PERSONALISED CANDLE OR A DIFFUSER SYSTEM, THE HISTORY AND DÉCOR OF A HOTEL SUITE IS ENHANCED. A MASSAGE ROOM BECOMES A SANCTUARY OF HEALING.

EACH PROJECT INVOLVES WORKING CLOSELY WITH A CLIENT AND PAYING ATTENTION TO THE UNIVERSE ENVISIONED BY THE CLIENT. THE SIGNATURE SCENT IS CUSTOM MADE AND PERFECTED TO MEET EXPECTATIONS. THE ATTENTION IS IN THE DETAIL. AN ENTIRE SCENT EXPERIENCE IS CREATED. CONCEPT. PACKAGING. FINAL PRODUCT. DIFFUSION. AN INDULGENT COCKTAIL BASED ON SIMILAR NOTES CAN BE THE FINAL TOUCH.

PAULINE HAS A GOOD UNDERSTANDING OF WHAT THE SOPHISTICATED TRAVELER MAY REQUIRE OR SIMPLY DESIRE. A PERSONAL AND IMMERSIVE SCENT EXPERIENCE IS PRICEI ESS.





# SIGNATURE SCENT DEVELOPMENT:

CREATION OF A SIGNATURE SCENT

INCL. UNLIMITED RIGHTS TO DEVELOP THIS SCENT INTO ANY VERSION POSSIBLE

+ TAX

2

CREATION OF A SIGNATURE SCENT

INCL. RIGHTS TO DEVELOP THIS SCENT INTO ANY VERSION POSSIBLE FOR UP TO 4 YEARS:

+ TAX

+3

PRODUCTION SUPERVISION

INTO ONE VERSION IE CANDLE OR ROOM SCENT:

+ TAX + EXPENSES (TRAVEL, MATERIAL...) 4

**HOURLY RATE:** 

+ TAX



# SIGNATURE SCENT DEVELOPMENT:

CREATION OF A

INCL. UNLIMITED RIGHTS TO DEVELOP THIS SCENT INTO ANY VERSION

**POSSIBLE** 

SIGNATURE SCENT

+2

CREATION OF A SIGNATURE SCENT

INCL. RIGHTS TO DEVELOP THIS SCENT INTO ANY VERSION POSSIBLE FOR UP TO 4 YEARS: +3

PRODUCTION SUPERVISION

INTO ONE VERSION IE CANDLE OR ROOM SCENT:  $\{4$ 

**HOURLY RATE:** 



#### HOTEL SACHER

LHW LEADING HOTELS OF THE WORLD GROUP





#### CREATION & DEVELOPMENT OF

A SIGNATURE SCENT DIFFUSED
THROUGH OUT THE HOTEL
VIA REMOTELY CONTROLLED
STAND ALONE SCENT MACHINES +
1 SIGNATURE CANDLE

LINK



#### HOTEL IMPERIAL

A LUXURY COLLECTION HOTEL

#### CREATION & DEVELOPMENT OF

2 SIGNATURE SCENTS FOR CANDLES
AND ROOM STICKS DIFFUSERS
COLLECTION, SCENT DIFFUSED
THROUGH OUT THE HOTEL VIA THE HVAC

SCENTS: IMPERIAL GOLD IMPERIAL SILVER

LINE





#### SIGNATURE SCENTS FOR

#### FALSTAFF LIVING

CANDLE COLLECTION





#### CANDLE COLLECTION OF

4 SIGNATURE SCENTS INSPIRED BY
4 PLACES, 1 SIGNATURE BLACK COLLECTION
CANDLE AND TRAVEL SPRAY

LINK



#### A NEW EXPERIENCE FOR THE SENSES

#### DIFFUSEUR DE PARFUM AUTONOME CONNECTED SMART INNOVATIVE SCENT SYSTEM

#### EFFICIENT AND SMART TECHNOLOGY

MICRONIZATION OF THE 100% PURE SCENTS AND FRAGRANCES PRODUCES A HIGHLY NATURAL DISPERSION. THIS IMPROVES SCENT PERCEPTION. MAKING IT MORE INTENSE. THE MICROSCOPICALLY SCENT PARTICLES ARE SO LIGHT THAT THEY FLOAT.



champagne

black

titanium grey



# SCENTED CANDLES

Perfume	supplied by your company, concentration of 12%, 1 scent
Container	supplied by our company, finishing: various choices quoted
Decoration	without or optional
Stickers	« safety precautions CLP » sticker
Coloring	without or optional
Packaging	coding with traceability reference, in original or optional packaging, on pallet Europe (max H160, 80 x 120), with standard stickers on boxes
Including	technical tests, cotton wick, wax, pouring



#### SCENTED CANDLES

#### UNIT PRICE FOR 1 SCENT IN € EXCL. TAXES:

REF. / CAPACITY	300 UNITS	500 UNITS	1000 UNITS
Glass Ref.143 lacquered in matte white or black, grey, taupe, blue, brown / 180 gr	6,03	5,43	4,94
Glass Ref.143 metallised in gold, cooper, silver or titanium color / 180 gr	6,97	6,27	5,72
CLP-FDS-MSDS regulation fees	180,00	180,00	180,00
Registration n° UFI and SYNAPSE declaration for the French market	50,00	50,00	50,00
OPTIONS			
Coloring of the wax	0,35	0,25	0,20
Coloring of the wick	0,50	0,50	0,50
Extra cost Premium wax P25	0,50	0,50	0,50
Roll of labels, 4 colors printing Existing cutting layout	275,00	295,00	330,00
Tool of hot gold stamping	250,00	250,00	250,00
Putting up one label	0,19	0,19	0,19
1 color silkscreen printing	2,24	1,36	0,74
Black or white plain folded square case 1 color printed square case	1,10	1,10	1,10
1 color printed square case	Mini 500 pcs	2,26	1,43

NOTE: IN CASE YOU HAVE SPECIFIC REQUESTS, PLEASE SHARE THEM WITH US BEFORE THE PROJECT SO WE CAN TAKE THEM INTO ACCOUNT IN PRICING.



# SCENTED CANDLES

Perfume	supplied by your company, concentration of 12%, 1 scent
Container	supplied by our company
Decoration	without or optional
Stickers	« safety precautions CLP » sticker
Coloring	without or optional
Packaging	in original or optional packaging, on pallet Europe (max H160, 80 x 120), with standard stickers on boxes
Including	technical tests, cotton wick, wax, pouring



#### UNIT PRICE FOR 1 SCENT IN € EXCL. TAXES:

REF. / CAPACITY	100 UNITS	200 UNITS	500 UNITS	1000 UNITS
Shiny black or white glass Ref.154 / 3 wicks / 55 gr	MOQ 200	13,60	13,20	12,80
Shiny black or white glass Ref.193 /- 4 wicks / 1500 gr	23,00	22,50	22,00	21,50
CLP-FDS-MSDS regulation fees	180,00	180,00	180,00	180,00
Registration n° UFI and SYNAPSE declaration for the French market	50,00	50,00	50,00	50,00
OPTIONS				
Coloring of the wax Ref.154	0,97	0,69	0,55	0,50
Coloring of the wax Ref.193	2,91	2,07	1,65	1,50
Coloring of the wick	0,50/wick	0,50/wick	0,50/wick	0,50/wick
Extra cost Premium wax P25 - Ref.154	1,39	1,39	1,39	1,39
Extra cost Premium wax P25 - Ref.193	4,17	4,17	4,17	4,17
Roll of labels, 4 colors printing, Existing cutting layout Tool of hot gold stamping	-		295,00 250,00	330,00 250,00
Putting up 1 label	0,19	0,19	0,19	0,19
1 color silkscreen printing	6,72	3,36	1,36	0,74
Black or white plain folded square case Ref.154	2,55	2,55	2,55	2,55
Black or white plain folded square case Ref.193	3,37	3,37	3,37	3,37
1 color printed square case	MOQ 500	MOQ 500	5,13	3,37
2 colors printed square case	MOQ 500	MOQ 500	5,75	3,67
4 colors printed square case	MOQ 500	MOQ 500	6,88	4,35
Tool for hot gold stamping, 1 side	-	150,00	150,00	150,00
Conditioning + overpack Ref.154	1,40	1,40	1,40	1,40
Conditioning + overpack Ref.193	1,73	1,73	1,73	1,73

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# DIFFUSERS

Perfume	supplied by your company, concentration of 15%, 1 scent
Container	supplied by our company, finishing: transparent
Decoration	without or optional
Stickers	« safety precautions CLP » sticker
Packaging	coding with traceability reference, in original or optional packaging, on pallet Europe (max H160, 80 x 120), with standard stickers on boxes
Including	technical tests, pouring



#### DIFFUSERS

#### UNIT PRICE FOR 1 SCENT IN € EXCL. TAXES:

REF. / CAPACITY	300 UNITS	500 UNITS	1000 UNITS
Transparent bottle Ref.732 round or 733 square with synthetic lid / 100 ml	3,62	3,26	2,97
Transparent bottle Ref.738 round, with matte black lid / 200 ml	5,41	4,87	4,44
CLP-FDS-MSDS regulation fees	180,00	180,00	180,00
Registration n° UFI and SYNAPSE declaration for the French marke	50,00	50,00	50,00
OPTIONS			
Natural color ratan stick in bulk	0,07	0,07	0,07
Roll of sticky label 4 colors printing	275,00	295,00	330,00
Existing cutting layout Tool for hot gold stamping	250,00	250,00	250,00
Putting up 1 label	0,19	0,19	0,19
1 color silkscreen printing	2,24	1,36	0,74
Black or white plain box Ref.732-733	1,10	1,10	1,10
Black or white plain box Ref.738	1,30	1,30	1,30
1 color printed box	Mini 500 pcs	2,36	1,53
2 colors printed box	Mini 500 pcs	3,06	1,85
4 colors printed box	Mini 500 pcs	3,89	2,22
Tool for hot gold stamping on printed box, 2 sides	-	250,00	250,00

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# PAULINE ROCHAS

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