



# Flowers on your skin.

Where conventional brands still stand for chemical or mineral pigments, we are revolutionning this industry with a worldwide break-thru innovation:

Colors extracted from dye plants, which also have exceptional biological powers.

We combined this unique expertise, merging with the most **sharp and sustainable packaging** to create the perfect hybridation between **Luxury and Organic core values.** 









Our products are made in FRANCE, patented, COSMOS ORGANIC & VEGAN certified.

www.lerougefrancais.com

# OUR STORY

Founded in 2020 by Élodie Carpentier and Salem Ghezaili, LE ROUGE FRANÇAIS Paris cosmetics house was born from the desire to exceed the organic limits, while meeting the premium market standards.

#### **Elodie Carpentier**

**Co-Founder** 

Senior expertise in the pharmaceutical & cosmetics Industries - Biotech Engineer

10 years in the Pharmaceutical industry for large groups such as Sanofi, Sanofi Pasteur, Ipsen.

. Development of Biotechnology processes and sustainable alternatives to petrochemicals and alcohol (Extraction of dyes from tinctorial plants), Cell culture, biomimicry study, bio engineering.

#### Salem Ghezaili

**CEO** . Co-Founder

Serial entrepreneur

First company created in the Tech Home Appliances. Founded at age of 24 years old - Reached €10m. turnover in 8 years.

Core skills: Strat. marketing, Business Development, Finance, Team management



# BOTANICAL MAKEUPOLOGY

/ VEGETAL COLOR

INTERNATIONAL PATENT

/ ORGANIC FORMULATION

**CERTIFIED & PATENTED** 

/ VEGAN

PFTA LABFI

/ FREE FROM MICA & TiO2

NON ETHICAL . BANNED FROM FOOD INDUS.



# PACKAGING EXPERTISE

### / BIOSOURCED

PACKAGING MADE FROM CASTOR OIL

### / GLASS PACKAGING

100% RECYCLABLE

### / REFILLABLE

**ECOCERT LABEL COMPLIANT** 



# NO-PLASTIC MERCHANDISING

### / GLASS MERCHANDISING

- . TAILOR MADE
- . VERSATILE

## / VEGETAL DECORATION

- . STABILIZED VEGETAL STAGING
- . LAST OVER 10 YEARS

### / WOOD FURNITURES

## / APPLE SKIN LEATHER

. VEGETAL LEATHER REPLACING ANIMAL SKIN





# DIGITAL NATIVE BRAND

/ +80k COMMUNITY TITKTOK . INSTAGRAM . FB

/ +200% FOLLOWERS
VERSUS N-1

/ +30% DIGITAL INVESTMENT
OUT OF THE TURNOVER

/ PROPRIETARY FILTER
TO TEST OUR MAKEUP LIVE



# OUR CUSTOMER PROFILE

## / THE HYBRID QUEST (+25 y.)

- . NICHE / TRENDY BRAND
- . UGC SENSITIVE
- . DIGITAL STORE ORIENTER

#### / COMMITTED & PREMIUM

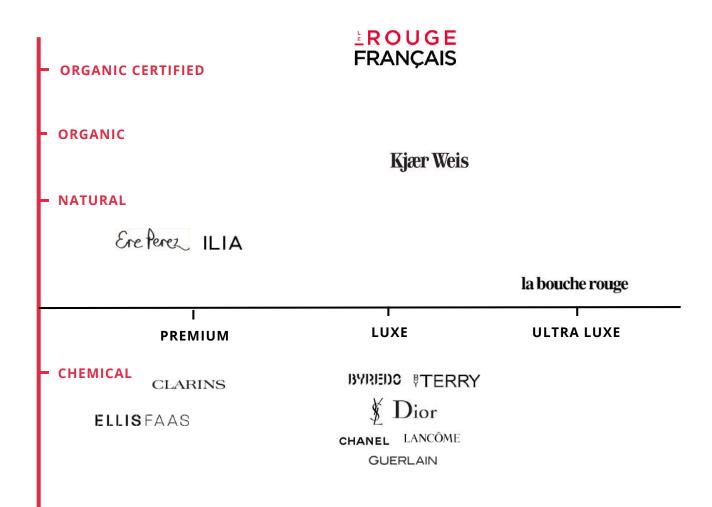
. INFLEXIBLE TO ORGANC & VEGAN VALUES

## / LUXE BUT NOW, GOOD FOR ME

- . CONVENTIONAL BRAND CONSUMER
- . ORGANIC x LUXE NEW IDEAL



# MASTIGE POSITIONNING



# LUXE x CLEAN STRATEGIC PLAYER





















# INTERNATIONAL PRESS RELEASE

## GRAZIA

#### CLEAN BEAUTY

LE ROUGE FRANÇAIS is revolutionizing lipstick. Once applied the shade alters subtly depending on your skin tone, for a long-lasting and irresistibly glamorous finish.

## marie claire

#### MADE IN FRANCE

Nestled in ultra-stylish recyclable casing, this organic lipstick made using plant-based pigments, oils and butters, enhances and adds colour to your lips.

#### ORGANIC LIPSTICK

# madame

Made exclusively from natural, vegan ingredients and plantbased pigments, in a gorgeous 100% recyclable tube... We love it

#### CLEAN AND TRANSPARENT

## Closer

We are all looking for transparency and want to know what we are putting on our skin to protect it and preserve our health.



## **BRAND ACTIVATION**

### **GLAMOUR**

#### The Best Makeup Looks on the Met Gala 2023 Red Carpet

ielt 2003; a.k.a. Indiant i leggeri styfst set, schrefe) here. Byt eventhaugh serie audy schreib ge eer feels is sor <u>i-last auc fenche solds are residen at lei denie libb</u> a gebelde be endel sin serie volg englist. Gest de <u>need to her last</u> geden den aberge foods. Then's sping the glaricum sealers thous a tole. Int last, fillies produces seen in lease of the best distinction copies and salessy and this text developed.



Molecupartist Mary Wiles exceled a romantic med makeun look" with Le Remain Practice pools at a "We want, Remain Practice pools at a "We want to go for a mool-gor! look—a little bit sent of magical, but pretty and enhancing her own features with the riving, on the a schille circus, and I on trains, so its a sense crees, and a wanted to be one-that she had a fittle list of color bar cell looked ready natural, young, and fresh." To and a natural finds to the skin, Wiles applied Garance Rosele Cream Bholi in this with <u>Parighet Lity Oil</u> as a highlight to add some whole

Impressions: 12.000.000

LINK TO THE ARTICLE

## **InStyle**

The Best Beauty Looks at the 2023 Met Gala

From Old Hellywood glamour hair to hold-colored lips. By Andrey Hollo Updated on May 2, 2023 (§ 01 64.PM

Every first Mariotry of May, the testion world goars up for its biggest right of the year the Uel Cals. The plannorus event in filled with some of the most memorable looks — and that include has misoup; and halls. The year, the Colonian histories is exhibition to "Kon-Logedrid"; A Line of Beauty" to

celebrate the work and life of the legendary deagner. From Old Hobywood-inspired to to bold color experiments in makeup, the beauty looks at the Met Gela 2023 proved to

#### Maya Hawko

Mary Wiles used the Tata Harper Water Lock Moisturizer to give Hawke's skin a glow before applying Le Rouge Français Garance Royal Royal Cream Blush to lend a rosy flush across her cheeks, It was the perfect accent for her rock



Impressions: 19.400.000

LINK TO THE ARTICLE

## BAZAAR

#### The 26 Best Hair and Makeup Looks at the 2023 Met Gala

ACTOR has, PURREY, and real loans that slow the strok artisensors beggestingth.

BY (EVALA DOSDISSTEIN, TISTANY DOSGON AND HATE INTHESP ARCHITES MAY 1, 2023.)

Fashion's biggest night? Based on signature the hair, makeum, and real looks that Fashcon's biggest sight? Based on signature the hare, ruckeny, and rual soles that his be easy. Met Gain and compete insults, with a grant that for allow beingth sights sight. This year's there knows the creation of late designer Karl Lagerich's—and in thousts, that translates to everything mortalasis, two first makerus, takes summares affixed with chains, and even hard-crafted production minning the designer's belowed or, Champter, Here, our must see book from the red carpet, along with the core products you must be truly them out at home.



#### Maya Hawke

More pink lips on the Met Gala earpet, this time on Mayu Hawke who paired it with a vavy shag and retro lashes. Her soft pout by Mary Wiles for La Rouge Francais.

GET THE LIPSTICK

Impressions: 20.400.000

LINK TO THE ARTICLE

#### STYLECASTER

The Best Met Gala Beauty Looks Feature Headbands, Sparkles & Big Hair

It's the first Movaloy in May and you lines what that means it's Not title sight satisfacted own trainers with first them: "Kerl Lagorith. A Line of Boutz." Thorsels by the Shirtopickan Massers of All To Outside with Line of the over 2. Thorsels by the Shirtopickan Massers of All To Outside the Linkshir and Mysan, the event presence to be notherwise or the single continuous of the Continuous of All Continuous Continuous and Line States, and stopes, we're betting got to the best for class better best for class benefit when the most and line single care in Sanger or more stable on the Continuous areas that the continuous and line of the Shirtopic and the Shirtopic and the Shirtopic and the Shirtopic and Shirt

next, not that there's not that the register has been properly one that stage is not contained and and trapped conch.

An always, the PSE COLD having legether the largest anames in fashion and entertainment.
Collectrians, models, dissignment and inducery transfers will reall; the interior cargest, showman their interpretations of the fitness through bold used linguignative fashion choices. The gas list in the many fash tidle is expected in the many section.

#### Maya Hawke

Makeup artist Mary Wiles used Le Rouge Français products for Hawke's garge soft glam, after prepping the skin with Tata Harper skineare.



Impressions: 18.500.000

LINK TO THE ARTICLE

**TOTAL MEDIA IMPRESSIONS:** 

70.300.000



## / PR ACTIVATION USA FOR **NEIMAN MARCUS**

. LE ROUGE FRANÇAIS COLLABORATION WITH MAYA HAWKE @ MET GALA 2023

# **BRAND ACTIVATION**



marywilesmakeup • - Suivre Namarah - Glow Up

marywilesmakeup © Prepping for @maya\_hawke for @themetgalaofficial #metgala2023 @ferougefrancais #lerougefrancais #vegan #sustainability #recycle 2 i Voir la traduction

scaryspice666 %% AMAZING! 2 j. 1 J'aime Répondre Voir la traduction

fournierpr she looks absolutely incredible

VIEW THE POST



Transportation C . Sales

VIEW THE POST



15 h Voir la traduction

arlosferraz\_Beautiful

likzoservice 5,000 Follows 40\$ 10,000 Follows 70\$ 15,000 Follows 100\$ 20,000 Follows 130\$ Contact Only Whatsapp (Link On Profile) 9 h Répondre Voir la traduction

**VIEW THE POST** 

# **COLLABORATIONS**



/ EMILY IN PARIS - NETFLIX

. MAKEUP LILY COLLINS (EMILY) WITH OUR *CALISTOGA* EYE PENCIL



### / OPERA DE PARIS

. EXCLUSIVE CO-BRANDED COLLECTION DEDICATED TO CONCEPT STORE, DPT STORE, TRAVEL RETAIL, HOTELS.

# **COLLABORATIONS**



/ SCRIBE 5\*HOTEL - PARIS

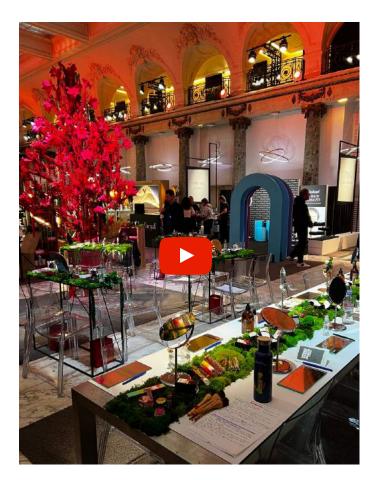
. VEGETAL COLOUR 360° EXPERIENCE WITH CHEF NICOLAS PESTY



## / PIERRE HERMÉ - CHAMPS-ÉLYSÉES

CORNER @86 CHAMPS-ÉLYSÉES CONCEPT STORE, HOSTING PIERRE HERMÉ FLAG SHIP IN PARIS

# **EVENTS**



/ VOGUE x SOFITEL

. OFFICIAL 2022 MAKEUP BRAND PARTNER



## / PARIS FASHION WEEK 2023

. HAUTE COUTURE SPONSOR OF RAHUL MISHRA COUTURIER

# **MARKET SEGMENTATION**

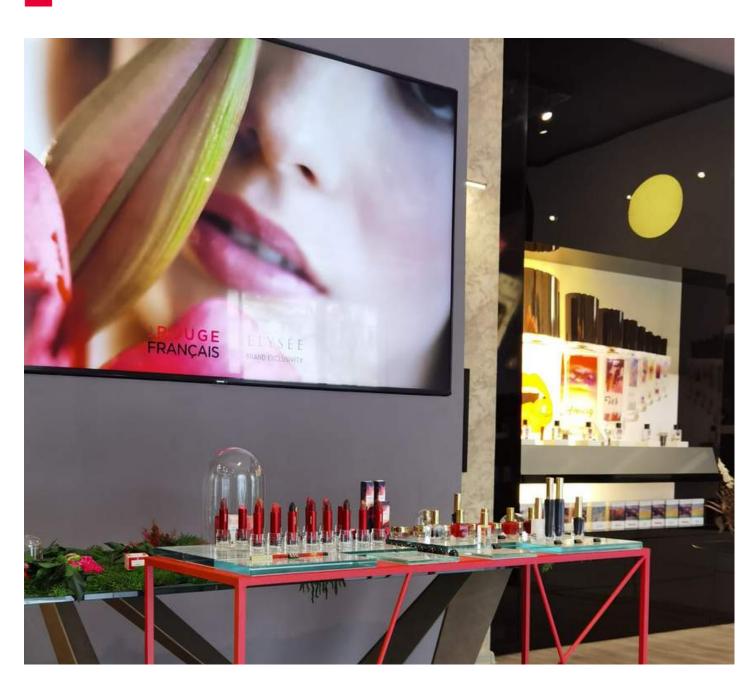












# **Dept. Stores**

NEIMAN MARCUS (USA) GALERIES LAFAYETTE (FR) KAUBAMAJA (EST.)



# **Travel Retail**

LAGARDERE (4 POS - FR):

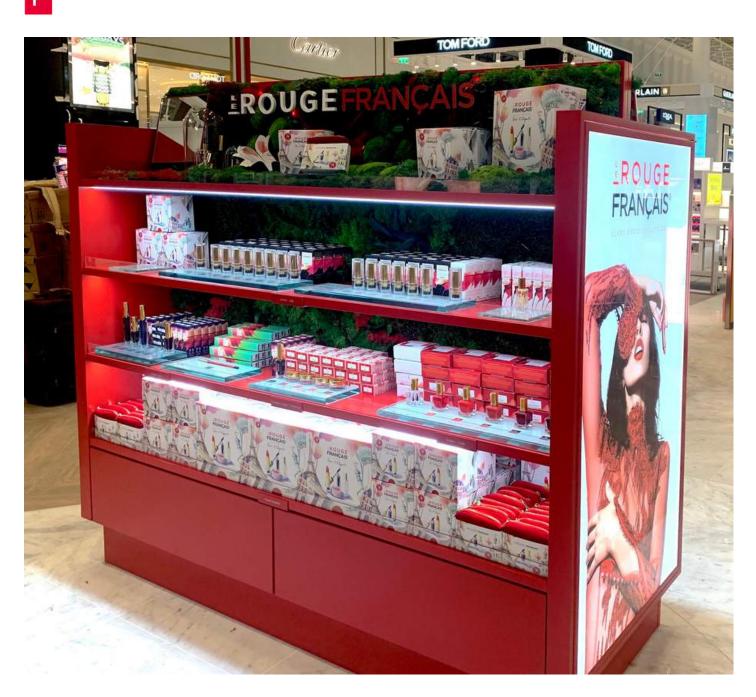
PARIS CHARLES DE GAULLE

NICE

LYON

**MARSEILLE** 

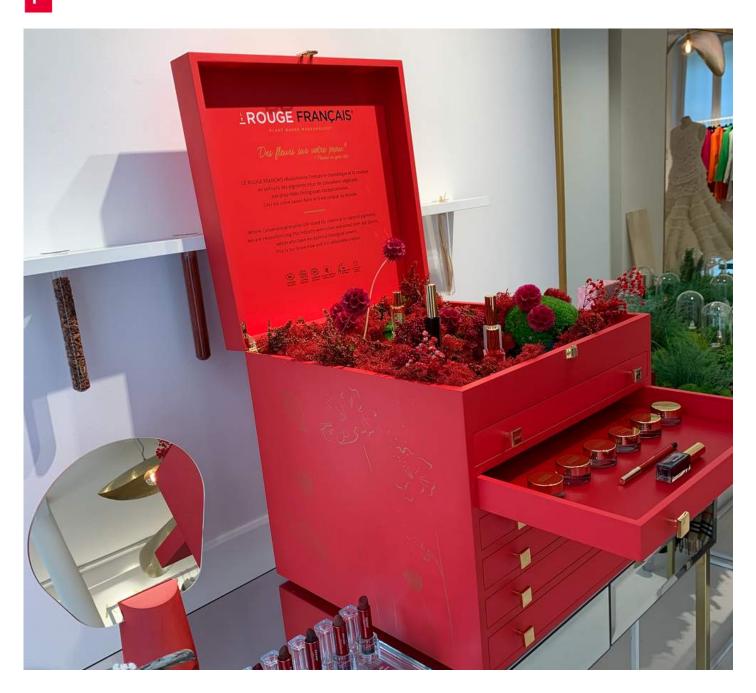




# **Concept Stores**

KAPOK ( 2 POS in Hong-Kong) OHHH DE COLOGNE (Köln - DE) HUMANOID STORE (Arnhem - NL)





# **Perfumeries**

DAS PARFUM & BEAUTY (Kronberg - DE)

PARFUMERIE DU SOLEIL D'OR (Lille - FR)

THEODORA (Geneva - CH)

ELYSEE (RO)



# **Hotels & Spa**



**FOUQUET'S . BARRIÈRE**Paris



**MARIGNAN** Champs-Élysées - Paris



SHANGRI-LA Paris



**HOTEL DES BERGUES** Genève - Suisse



COUVENT DES MINIMES
Provence



**FOUQUET'S** Tribeca - NY USA



# **Hotels & Spa**



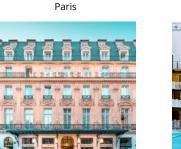
**MISINCU** Cagnano - Corse



GEORGE V Paris



SO/PARIS



**LE SCRIBE**Paris



SOFITEL LE FAUBOURG Paris



MOLITOR Paris



# **Multi-Brands**

NOCIBE (FR)

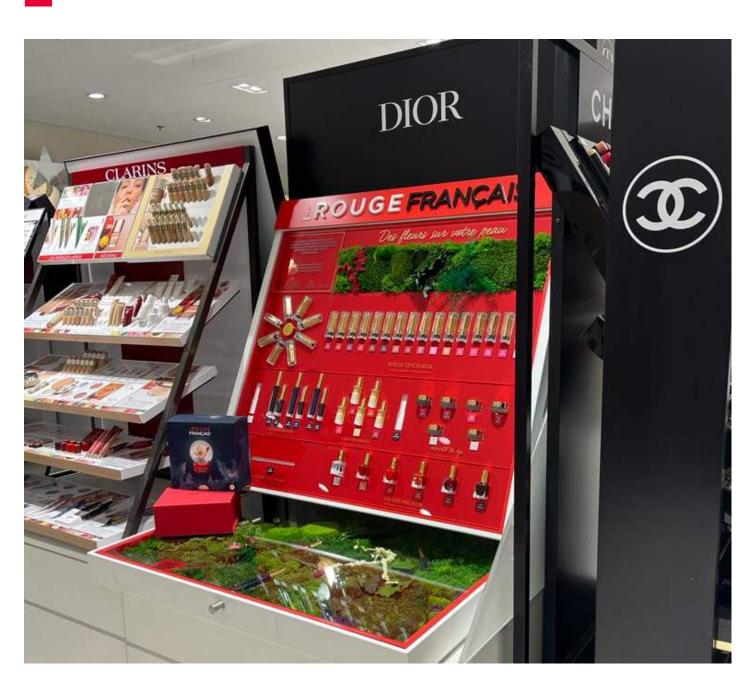
APRIL (FR)

UNE HEURE POUR SOI (FR)



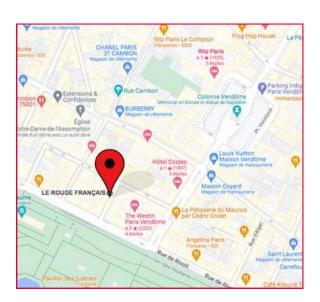






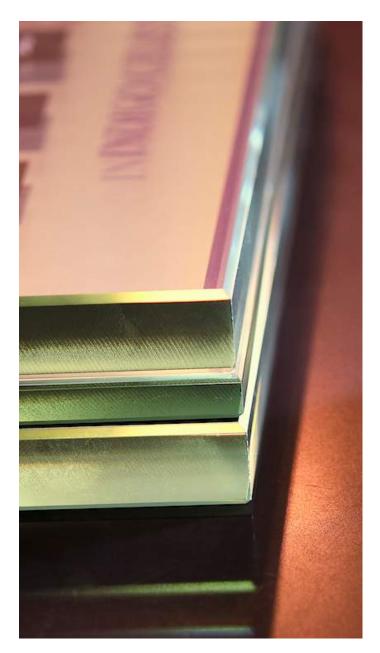
# **FLAG SHIP**

5 RUE ROUGET DE L'ISLE 75001 PARIS







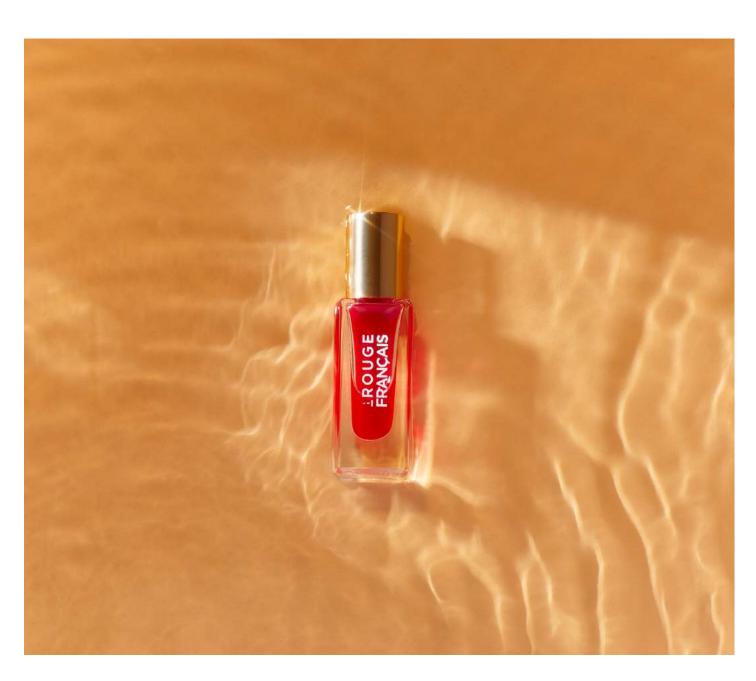
















#### **TEAM AND CONTACT**

#### Salem GHEZAILI

CEO - Co-founder salem@lerougefrancais.com tel. 06 89 13 84 60

#### **Manon POITRINAL**

INTERNATIONAL BUSINESS
DEVELOPMENT
manon@lerougefrancais.com
tel. 07 66 33 57 55

#### **Valérie KAMINOV**

INTERNATIONAL BUSINESS ADVISOR

#### **Aurore HERAUD**

FRANCE BUSINESS DEVELOPMENT

#### **Élodie CARPENTIER**

GM - Co-founder elodie@lerougefrancais.com tel. 06 87 83 73 97

#### **Tom MENGUY**

HOTEL & SPA BUSINESS DEVELOPMENT

#### **Louise MOREL**

HEAD OF PROJECT DEVELOPMENT / SUPPLY AND COST CONTROL

#### **Johany FIQUET**

SALES & LOGISTICS ADMINISTRATION

#### **Émilie LESUEUR**

CHIEF OF STAFF & PUBLIC RELATIONS

#### Laura GUILLOUZO

DOCTORAL & R&D PROJECT











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